



Robert L. Quinn  
Commissioner

# State of New Hampshire

DEPARTMENT OF SAFETY

## Division of Fire Standards and Training & Emergency Medical Services

[www.nh.gov/safety/divisions/fstems](http://www.nh.gov/safety/divisions/fstems)



Justin A. Cutting  
Director

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Assistant Director

### NH "DIRECT PURCHASE" OPPORTUNITY AUTOMATED EXTERNAL DEFIBRILLATORS (AED's)

**JULY 2023 – JUNE 30, 2026 CONTRACTS**

The NH Division of Fire Standards and Training & Emergency Medical Services (NHFST & EMS), in cooperation with the NH Department of Administrative Services, has established four contracts to provide reduced pricing to STATE, MUNICIPAL and NON-PROFIT organizations in New Hampshire. Contracts expire June 30, 2026.

Lifesavers, Inc., the DFEIBTECH vendor, has extended its NH contract pricing (with free shipping) to ALL interested parties in New Hampshire.

Rescue One Training for Life, Inc., the PHILIPS and ZOLL vendor, has extended its NH contracts pricing to ALL interested parties in New Hampshire. **NH individuals and businesses will incur a shipping charge.**

The DEFIBTECH "Lifeline" AED is available at the "portable/mobile" package price of \$ 969.00. The "fixed location" package price is \$ 1,064.00. The vendor is Lifesavers, Inc. of Fairfield, New Jersey.

The PHILIPS "HeartStart OnSite" AED is available at the "portable/mobile" package price \$ 1,095.68. The "fixed location" package price is \$ 1,250.83. The vendor is Rescue One Training for Life, Inc. of Gaithersburg, Maryland.

The PHILIPS "HeartStart FRx" AED is available at the "portable/mobile" package price of \$ 1,505.49. The "fixed location" package is \$ 1,660.64. The vendor is Rescue One Training for Life, Inc. of Gaithersburg, Maryland.

The ZOLL "AED Plus" AED is available at the "portable/mobile" package price of \$ 1,460.55. The "fixed location" package is \$ 1,615.00. The vendor is Rescue One Training for Life, Inc. of Gaithersburg, Maryland.

The "portable/mobile" package includes: AED, battery, adult defibrillation pads, carrying case, CPR Accessory Kit, AED instructions and a minimum of a 5-year warranty.

The "fixed location" package includes: the above items, an AED wall cabinet and AED door decal.

**Individuals and businesses purchasing PHILIPS or ZOLL equipment, please contact Rescue One Training for Life, Inc. for shipping charge.**

Current NH AED laws provide individual AND organization liability protection for ownership and use of AED devices. State AED registration is required with the NH Department of Safety.

**NH 2023 – 2026 AED STATE CONTRACTS PRICING COMPARISONS**  
Expires June 30, 2026

**“PORTABLE/MOBILE” PACKAGES**

**Lifesavers, Inc.:**

DEFIBTECH “Lifeline” AED with accessories -----\$ 969.00

**Rescue One Training for Life, Inc.:**

PHILIPS “HeartStart OnSite” AED with accessories ----- \$ 1,095.68

PHILIPS “HeartStart FRx” AED with accessories ----- \$ 1,505.49

ZOLL “AED Plus” AED with accessories ----- \$ 1,460.55

**“FIXED LOCATION” PACKAGES**

**Lifesavers, Inc.:**

DEFIBTECH “Lifeline” AED with accessories ----- \$ 1,064.00

**Rescue One Training for Life, Inc.:**

PHILIPS “HeartStart OnSite” AED with accessories ----- \$ 1,250.83

PHILIPS “HeartStart FRx” AED with accessories ----- \$ 1,660.54

ZOLL “AED Plus” AED with accessories ----- \$ 1,615.70

**Individuals & Businesses contact Rescue One Training for shipping charge**

No additional discount for multiple AED purchases

**For assistance with AED-related questions, please contact:**

Bill Wood, Coordinator

NH statewide AED Program

Preparedness & Special Projects

NH Bureau of EMS – Division of Fire Standards and Training & EMS – Department of Safety

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